

EXPRESSION OF INTEREST FOR TECHNOLOGY TRANSFER AND PROTOTYPE DEVELOPMENT OF MOTOR STARTER

United Electrical Industries Ltd., a Kerala State owned Public Enterprise, has been successfully operating in the electrical engineering sector since 1950. This Company is one of the pioneers in energy meter manufacturing ,Switch gear items, solar power plants, LED and street lighting items . United Electrical Industries Ltd a state level public enterprise has been successfully operating in the motor starter field since 1950 . The main types of starters manufactured from here are DOL, star –delta , auto transformer starter ,slip ring motor starter etc of the conventional type .The Company’s products are BIS approved with ISI marking. The Company’s quality system is ISO 9001-2015 accredited. Now we are planning to upgrade our motor starter design.

In this regard, UEIL invites all interested Technologists / Manufactures (herein after called BIDDER) having requisite technology &experience as enumerated in the EOI document to submit their proposals for for providing us the latest technology and developing a prototype model for DOL , Star-Delta and soft starter of various HP rating.(5HP to 300HP) . It may be noted that EOI is being processed in two stages. The subject EOI is the first stage to obtain broad contours of different options/combinations of technology and methodologies for manufacturing the subject item. Subsequent to the deliberations based on the responses during first stage, detailed scope of work, roles and responsibilities of the each of the partners, financial parameters, etc will be formulated and will be finalized through the second stage of EOI to be published at a later date.

All revisions, clarifications, corrigenda, time extensions, etc. to the EOI will be hosted only on company website . BIDDERS should regularly visit this website to keep themselves updated.

NOTICE INVITING EXPRESSION OF INTEREST (EOI) By UNITED ELECTRICAL INDUSTRIES LIMITED For TECHNOLOGY TRANSFER AND PROTOTYPE DEVELOPMENT OF MOTOR STARTER

1.INTRODUCTION

United Electrical Industries Ltd (UEIL) are planning to upgrade our motor starter design with latest technology and develop a prototype model for DOL, Star-Delta and soft starter of various HP rating.

- 1) Technology provider / Manufacturing partner will be responsible for preparation of Detailed Project Report including design, bill of materials, drawings etc and also develop a prototype model for the DOL, star-delta and soft starter.
- 2) The manufacturer / technology provider prototype must be cost effective and should be according to the new technology

2.METHODOLOGY / STRATEGIES

Key Role	Role & Responsibility
Technology Provider and Manufacturing Partner	Design, development and continuous up gradation support as per the market demands. Project execution including basic design package, detailed engineering, and identification of sources for procurement of raw materials/inputs required, Maintaining the product quality on sustainable basis

3. TECHNICAL CRITERIA

Particulars	Qualification Criteria
Technology provider /Manufacturer	Should have proven design and the Patent/IPR for the design. Copies of Test Reports for the performance parameters from NABL Labs and copies of Patent/IPR to be furnished
	Be a Technology Provider/Manufacturer of motor starter under their own brand name or under job work for other OEMs.
	The bidder should have a Research & Development team and infrastructure to approach and adopt the new technology and upgrade total system as and when required
	The bidder should be willing to deliver the Technology, Design
	The Bidder should have at least 3 year experience in motor starter field
Blacklisted status	The BIDDER must not have been debarred/blacklisted by any Central/State Govt. department, agency, PSUs/ Institution/ Agencies/ Autonomous organization. The BIDDER shall submit a self certification by an authorized person to this effect
Documents to be submitted	<ol style="list-style-type: none"> 1. Certificate of Company Registration and GST registration. 2. Proof of manufacturing with tax filing statements and proof of supplies and Technology transfer. 3. Copies of Test Reports from NABL Labs for the performance parameters for motor starter and BIS Certificates. 4. ISO 9001:2008, ISO14001:2015 and or CE Certificate. 5. Audited Balance sheet of last 3 years. 10. Guaranteed technical particulars

4.GENERAL

1. All revisions, clarifications, corrigenda, time extensions etc, to the EOI will be hosted only on <http://unilecindia.com/en/> .in BIDDERS should regularly visit this website to keep themselves updated
2. EOI should be submitted in hard copy at the address given below / may be sent through E-mail. However, it is the responsibility of Bidder to ensure/confirm receipt at our end.
3. The EOI must be complete in all respects leaving no scope for ambiguity. It is in the interest of the BIDDER to submit complete and comprehensive proposal to the maximum possible extent. UEIL may evaluate the BIDDER on the basis of documents submitted in the first instance.
4. UEIL will not be responsible for any cost or expenses incurred by the BIDDER in connection with preparation or delivery of EOI.
5. The BIDDER is required to furnish all information and documents as called for in this EOI in English language. Any printed literature furnished regarding this EOI may be in another language, provided that the literature is accompanied by an authentic English translation, in which case, for the purpose of interpretation of the document, the English version will govern
6. UEIL reserves the right to call the BIDDER for presentation at its office located in Kollam, India and may visit the manufacturing unit of the BIDDER. The BIDDER shall have no objection whatsoever in this regards and shall facilitate UEIL to obtain the same. UEIL will not be responsible for any cost or expenses incurred by the BIDDER for visiting its office at Kollam, India for presentation

5. SUBMISSION OF EOI

The BIDDER must provide a Cover letter on his official stationery (letter head) along with offer in the prescribed format provided with the EOI document as per "FORMAT FOR SUBMISSION OF EOI". In case of submission in hard copy, The BIDDER is required to drop the sealed envelope super-scribing:

Expression of Interest "FOR **TECHNOLOGY TRANSFER AND PROTOTYPE DEVELOPMENT OF MOTOR STARTER** AT UEIL CORPORATE OFFICE IN KOLLAM, KERALA "

The bid must contain complete EOI along with all the supporting documents duly signed & stamped on each page and shall be submitted at the following address on or before the due date and time.

The Managing Director,

United Electrical Industries Ltd.

Vadakkevila(PO) ,Kollam

Kerala-691010

Phone No: 04742729241/42

Email :ueikollam@gmail.com, ueikollammarketing@gmail.com

The applicant shall mention Company's/Institution's name, phone number & name of contact person on the cover of the envelope in case of submission in hard copy.

7. LAST DATE/TIME OF SUBMISSION OF EOI

- 1)The EOI should reach UEIL on or before 25 .6.2019 5 pm.
- 2) EOI submitted at any other place and after above time and date will not be accepted.

8. IMPORTANT NOTE

This EOI does not constitute and will not be deemed to constitute any commitment on part of UEIL to engage of technology partner for production of motor starter at UEIL corporate office in Kollam,Kerala.

UEIL has the sole discretion to qualify or accept the EOI and reject the proposal without assigning any reason whatsoever and to award the contracts to one or more number of firms at any stage of these projects

9. EVALUATION CRITERIA

The competence in the areas mentioned in section 3 would be evaluated. Principal Vendor selection will be based on their years of experience, certificates and expertise in motor starter field. On receipt of Expressions of Interest, a Committee constituted by MD, UEIL shall evaluate the proposal received, may invite the firms for technical and commercial discussions and presentations at UEIL. The firms which are prima facie found complied with the qualification criteria of the EOI and based on the input received during discussions will be shortlisted.

FORMAT FOR SUBMISSION OF EOI (to be printed on the official stationery of the BIDDER)

To, The Managing Director

UEIL,Vadakkevila PO

Kollam,Kerala-691010

Dear Sir,

Subject: Submission of Expression of Interest for “FOR TECHNOLOGY TRANSFER AND PROTOTYPE DEVELOPMENT OF MOTOR STARTER AT UEIL CORPORATE OFFICE IN KOLLAM,KERALA

With reference to your EOI inviting notice ,after examining the details mentioned in the EOI document for “TECHNOLOGY TRANSFER AND PROTOTYPE DEVELOPMENT OF MOTOR STARTER “AT UEIL CORPORATE OFFICE IN KOLLAM, KERALA”, I/We hereby offer to submit Expression of Interest in partnering the said project.

1. All the schedules and documents necessary in this connection are enclosed hereto. All the documents/ photocopies of the documents have been self-attested by me/us and the UEIL is free to reject our candidature if any of the documents/photocopies of the documents is/are found to be false or forged.
2. I/we, hereby also declare(s) that my/our organization / firm is not debarred / blacklisted by any Central / State Govt. department, agency, PSUs / Institution/ Agencies / Autonomous organization.
3. The information sought from me as per the EOI notice is enclosed in Annexure-I.

Yours Faithfully,

(Authorized Signatory)

Designation:

Date:

Place:

Annexure-1

Name of the Project			
1.0 General Information			
Name of the BIDDER / Firm submitting EOI			
Nature or legal status of the Firm Name and address of associated			
Companies to be involved in the project with relationship and role, if any			
Details of Registration document of the Firm (provide details & enclose copy)			
Registered Address of Firm			
Contact Person			
Designation and address of Contact person			
Email			
Turnover & Net worth of the Firm during last three financial years (Please enclose copy of audited annual reports)	Year	Turn Over	Net Worth
	2018-19		
	2017-18		
	2016-17		
Has applicant or constituent partner have ever been debarred or blacklisted? If so, please give details			
Authorized signatory			
Signature			
Designation			
Stamp Date			
Telephone & E-mail			

Note: The BIDDER must submit all relevant documentary evidence with reference to above.